



LUXEMBOURG

The Cleantech gateway to Europe

Vancouver, May 11, 2012



WORKSHOP

Fairmont Waterfront Hotel | May 11, 2012 | 10:00 - 12:30

9:30 - 10:00

REGISTRATION

10:00 - 10:05

Our Ambition in Cleantech

HRH Crown Prince Guillaume of Luxembourg

10:05 - 10:15

Welcome and Panel Introduction

Pierre Gramegna,

General Director,

Chamber of Commerce of Luxembourg

10:15 - 10:30

The Luxembourg USP as a Cleantech Gateway to Europe

Robert Dennewald,

President of the FEDIL Business Federation Luxembourg

Q&A

10:35 - 11:15

TESTIMONIALS:

Why they chose Luxembourg

Jan Grimbrandt,

Chairman of the Board, Boson Energy

Dirk Martin,

Sales & Marketing Director, Epuramat S.A.

SETTING UP A BUSINESS IN LUXEMBOURG:

Tax and Other Benefits

Louis Thomas,

Partner, Head of Commercial & Industrial,

Member of the Supervisory Board, KPMG, Luxembourg

Q&A

11:20 - 11:30

Welcome to Luxembourg!

Étienne Schneider,

Minister of the Economy and Foreign Trade,
Luxembourg

11:30 - 12:30

RECEPTION

One-on-one meetings

REGISTER NOW

jesse.zwack@mae.etat.lu

Workshop participants will be invited to a
Royal Reception on the occasion of the Trade Mission to Canada

led by

HE Mr. Etienne Schneider, Minister of the Economy and Foreign Trade

and honored with the presence of

His Royal Highness the Crown Prince of Luxembourg

on Thursday, the 10th of May, 2012, from 17:30 to 19:30

LUXEMBOURG

The Cleantech gateway to Europe



Located in the heart of Europe, Luxembourg is the ideal gateway to the European market with over 500 million consumers. Thanks to its political and social stability, skilled and multilingual workforce, state-of-the-art infrastructures and excellent connectivity to markets, Luxembourg offers an exceptional range of assets and opportunities for doing business in Europe.

Luxembourg is an open, neutral and safe country with a **business-friendly legal and regulatory framework** and a rewarding tax environment. Luxembourg's economy takes advantage of the lowest VAT rate in the European Union as well as of a logistics sector with world class logistic players and excellent road, railway and air-cargo distribution channels. The inland port on the river Mosel and the excellent trade connections with the ports of the North Sea round the logistics infrastructure and position Luxembourg as an ideal gateway to enter the European market.

Sustainable development is now a key growth industry and Luxembourg is committed to using its unique talents to find solutions to cut pollution and waste as well as creating wealth. Significant activity in **green technologies** is under way and the Government's «Luxembourg's Clean Technology Action Plan» provides resident "green" entrepreneurs with both financial incentives and networking opportunities to research ideas in this exciting, dynamic field. The growing number of cleantech companies in the country, working mainly in renewable energy, waste management, water and energy efficient construction, are supported by several **research institutes**.

The number of Luxembourg based firms which are going global with their innovations is quite sizeable. The Société Electrique de l'Our (SEO) is boosting investment in hydro and wind power generation for both domestic use and export and Epuramat has developed a revolutionary waste-water processing system already sold to Canadian customers. A waste management concept elaborated by Eco-Conseil in the United Arab Emirates and L.E.E.'s biogas plants are gaining attraction in European and Asian markets. Rotarex's compressed natural gas (CNG) conversion kits which slash pollution from old cars and motorbikes have been adopted by the Chinese market and Prefalux technology is keeping scientists safe and warm in Belgium's "Princess Elisabeth" Antarctic research centre.

Research facilities offer interesting possibilities for public-private partnerships. The "Environment and Agro-biotechnologies" department of the Gabriel Lippmann research institute, for instance, specializes in digesters to support research in biogas, waste-water transformation and biopolymer production. Luxembourg is also proud of its national Resource Centre for Environmental Technologies (CRTE), which leads in the areas of life-cycle analysis, eco-friendly design and sustainable construction, as well as renewable energies.

Come and join these great companies and researchers in Europe's green gateway to new markets: **Luxembourg!**

PARTNERSHIP FOR SUCCESS

Luxembourg for Business is Luxembourg's Trade Promotion Organisation (TPO) set up by 7 national stakeholders to create added value in the internationalisation process of Luxembourg's companies. United under one common identity they strive to develop and implement a coherent nation brand of Luxembourg in foreign markets.

Partnership for success. Together we can prove it.

Luxembourg for Business

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